

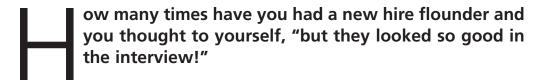
## Caliper Interview Guide

## PRODUCT BENEFITS:

- An interview process tailored to each individual
- Specific questions that explore potential "red flag" areas
- By knowing what to look and listen for, interviewing skills are improved

Candidates often know exactly what to say and do to present themselves in the best possible light. As a result, it becomes even harder to get beneath the surface and discover which candidates are really well-suited to the job in question.

Making every candidate interview count by asking the **right questions**.



The interview process is never easy and is getting more difficult all the time. Bookstore shelves are full of advice for job candidates on how to best present themselves during an interview, answer specific questions and make a good impression. Candidates often know exactly what to say and do to present themselves in the best possible light. As a result, it becomes even harder to get beneath the surface and discover which candidates are really well-suited to the job in question.

The best predictor of future performance is past behavior, so getting candidates to let down their guard and be candid in discussing previous job experience is crucial when making a hiring decision. The interview process should be about asking targeted, behavioral-based questions. However, it is easy to be sidetracked during the interview and find yourself not asking the tough questions that need answers.

Caliper can help. Our Interview Guide provides customized questions based on each individual's Caliper Profile assessment. Instead of just asking "generic" interview questions, you can pinpoint specific areas and dig deeper to get the answers you need to be certain you are making the right choice. ■



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